



Optical Bandwidth



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FOR IMMEDIATE RELEASE

EMBARQ Logistics to Distribute Optelian Optical Transport Systems

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EMBARQ Logistics is building strength in its optical transport portfolio with Optelian's *LightGAIN* optical transport and *LightPRO* optical test and turn-up products. EMBARQ Logistics has earned the trust and respect of a majority of telecom providers in North America through decades of dedicated service. Optelian will be working with EMBARQ Logistics to focus on promoting WDM, CWDM, FTTx and PON products into Tier 2, 3 and 4 telecommunications companies.

Optelian's *LightGAIN* CWDM products are a perfect fit for smaller carriers facing fiber constraints in their networks. With this agreement, EMBARQ Logistics can now offer a CWDM optical transport platform that is intuitively designed for these companies. *LightGAIN*'s low cost and flexibility allow these carriers to address applications from inter-office to remote terminal cabinets.

EMBARQ Logistics also offers engineering, installation, and training services which will be useful for larger projects sold through either EMBARQ Logistics or Optelian's direct sales force when additional project resources are required.

"Given their geographic coverage and broad range of relationships with target Tier 2, 3 and 4 customers, EMBARQ Logistics will be invaluable for expanding distribution of Optelian products," said Charlie Hancock, Director of Business Development at Optelian.

About Optelian

Optelian designs and manufactures optical transport systems for telecom, multi-service operator (MSO), utility, and enterprise customers worldwide. Since 2002, many of the world's largest telecommunications network operators have chosen Optelian for quick delivery, custom designs, and great service. Optelian's carrier-grade system, *LightGAIN*, saves power and is easy to use. Compact *LightGAIN* systems support a full range of optical transport applications in all segments of the network.

Optelian sales, service, and marketing are based in Marietta, Georgia; development and manufacturing are based in Ottawa, Ontario. International headquarters are in London, UK, with offices, partners, and distributors worldwide. Optelian is TL 9000-H registered.

For additional information regarding Optelian, please go to www.optelian.com.